

So What Else, Inc
Statement of Activities - Budget to Actual
January - December 2023

	Actual	Budget	Variance
Income			
Donations	1,193,311.50	950,000.00	243,311.50
Grants	1,190,546.19	1,150,000.00	40,546.19
Fundraising Events	312,964.32	400,000.00	(87,035.68)
Total Income	2,696,822.01	2,500,000.00	196,822.01
Expenses			
Program Expenses			
Program Salaries	1,478,092.75	1,488,270.00	(10,177.25)
Third Party Salaries	83,193.94	65,000.00	18,193.94
Payroll Taxes - Program	141,374.84	119,061.60	22,313.24
Supplies/Provided Meals	256,799.68	228,000.00	28,799.68
Insurance/Workers Comp	69,350.25	49,156.80	20,193.45
Car & Truck	134,329.64	114,000.00	20,329.64
Travel/Lodging	7,814.40	-	7,814.40
Background Check Expense	1,727.75	798.00	929.75
Scholarships/Awarded Grants	64,518.83	55,000.00	9,518.83
Field Trips	-	-	-
Depreciation Expense	39,741.00	40,000.00	(259.00)
Repairs and maintenance	15,386.18	8,000.00	7,386.18
Rent Expense	68,424.56	52,000.00	16,424.56
Utilities	9,204.06	8,500.00	704.06
Total Program Expenses	2,369,957.88	2,227,786.40	141,467.42
General and Administrative Expenses			
Bank Charges & Fees	9,946.81	11,172.00	(1,225.19)
Admin Salaries	122,425.14	55,860.00	66,565.14
Payroll Taxes - Admin	9,365.52	4,468.80	4,896.72
Office Supplies & Software	13,346.44	4,788.00	8,558.44
Legal & Professional Services	54,412.68	500.00	53,912.68
Accounting	30,739.65	28,000.00	2,739.65
Meals & Entertainment	612.44	500.00	112.44
Website Hosting	287.12	335.16	(48.04)
Licenses/Certification Expense	3,376.00	-	3,376.00
Dues and Subscriptions	2,008.21	9,576.00	(7,567.79)
Continuing Education	1,839.00	9,975.00	(8,136.00)
Group Health insurance	33,946.75	27,000.00	6,946.75
Late Fees/Penalties	833.00	-	833.00
Payroll processing	9,603.53	5,000.00	4,603.53
Charitable Contributions	50.00	-	50.00
Total General and Administrative Expenses	292,742.29	157,174.96	135,617.33
Fundraising Expenses			
Event Expenses	154,014.94	106,400.00	47,614.94
Development/Fundraising/Grant Writing Salaries	211,932.28	155,610.00	56,322.28

Promotion/Social Media Expenses	27,272.24	33,516.00	(6,243.76)
Payroll Taxes - Fundraising	7,945.66	12,448.00	(4,502.34)
Donor Keeping Expense	870.43		870.43
Mailing/Solicitation Expense	537.83		537.83
Total Fundraising Expenses	402,573.38	307,974.00	93,191.12
Total Expenses	3,065,273.55	2,692,935.36	370,275.87
Other Income			
Other Income	245,322.47		245,322.47
Total Other Income	245,322.47	-	245,322.47
Other Expenses			
Interest Expense	9,494.66	6,000.00	3,494.66
Total Other Expenses	9,494.66	6,000.00	3,494.66
Change in Net Assets	(132,623.73)	109,038.64	(241,662.37)